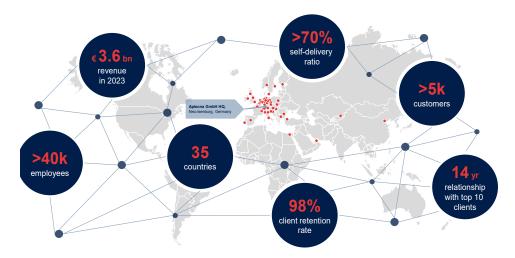




# Apleona across the UK

Welcome to Apleona UK, where we can help you realise the potential of your buildings through tailored facility management services that meet the unique needs of your business.



#### Apleona – a global FM specialist

As part of the global Apleona Group, we bring extensive experience and an innovative approach to delivering integrated, comprehensive FM services across the UK. From corporate offices and healthcare facilities to manufacturing plants and educational institutions, our solutions are tailored to help you operate smoothly, safely, and sustainably.



#### **Our Company Mission**

Our mission is to create the best, most flexible, self-delivered and innovative solutions for our customers, focusing on deploying best-in-class digital and green real estate solutions.



#### **Our Company Vision**

Our vision is to expand Apleona UK's profile and market share across key sectors, becoming the trusted partner of choice for technical FM, integrated FM, and sustainable real estate solutions.

#### **Our Core Values**

**Sustainability, Leadership, and Integrity** We are committed to sustainable practices, leading by example, and upholding the highest ethical standards.

**Safety, Efficiency, and Reliability** Our services are designed to be safe, efficient, effective, and dependable.

**Equality, Teamwork, and Respect** We promote an inclusive environment that values collaboration, mutual respect, and equality for all.

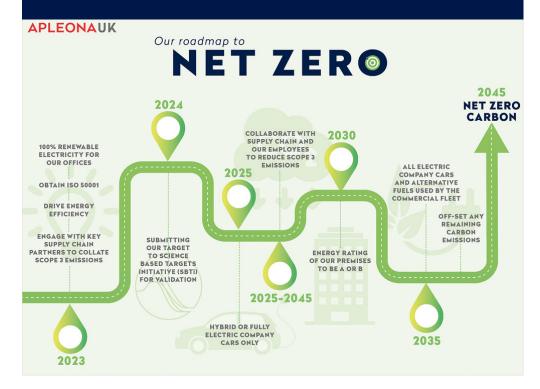
**Creativity and Innovation** We encourage creativity and drive innovation to continually improve and adapt in a changing world.



## **Our Commitments**

In the UK, powering buildings currently accounts for 34% of the UK's total energy usage. Decarbonisation of large commercial buildings is therefore a significant component of achieving UK's Net Zero Target by 2050.

We have a real opportunity to build on the foundations of our Green Real Estate programme and increase our impact in creating sustainable and energy efficient workplaces.



1,800 Employees

#### **Equality & Inclusivity**

We remain deeply committed to promoting equality and diversity in the workplace as we uphold our pledge to ensure gender balance within an inclusive and engaging culture.

### ISO 50001 Accreditation

#### Sustainability

We are an ISO 50001-accredited company and specialise in providing mechanical and electrical services. We are proud of our technical skillset and expertise in the area of energy management and our digital offering.

### 1100+ Managed Sites

#### **Health Safety & Quality**

At Apleona, our commitment to quality, safety, and environmental responsibility is underscored by a range of industry-leading accreditations. These accreditations reflect Apleona's unwavering focus on delivering safe, sustainable, and high-quality solutions.



**Professional Services** 

Apleona Professional Services offer tailored solutions and advice for our customers' work environments.

Our breadth of services take a holistic approach. We engage at any point of our customer's project lifecycle with our breadth of services. We put our client's people, property, and technology at the centre of our solutions.

We strive to be an inspiring, enriching, and motivating partner. Characterised by solution-orientated inventiveness and creativity, as well as a proactive and passionate commitment to innovation and Green Real Estate principles.



**Great People** 









What makes a truly great Workplace Experience?

The successful holistic fusion of your business' people, space, and technology.



## **Breadth of Services**

Whatever your workplace project, Apleona Professional Services can support you with an unmatched breadth of offer. These interconnected services allow your projects to progress smoothly, efficiently, with joined-up communication and a holistic project understanding, saving time and project capital.

#### WORKPLACE STRATEGY & DESIGN

Project Feasibility Assessment

Space Utilisation Study (Sensors)

Behaviour, Cultural, and Satisfaction eSurvey Analysis

Block Planning & Concept Design

2D & 3D CAD / BIM Design / Estate Drawing Management

3D Visualisation

Interior Design Scheme Finishes, Materials, and Colour Palette

Ceilings, Floors & Surfaces Specification

Furniture (FF&E) Specification

Bespoke Furniture and Joinery Design

Worksetting Assessments

Furniture Condition Audits

Ergonomics Assessment Advice

EPD Advice (Environmental Product Declaration)

Product Sustainability and Life cycling

#### TECHNICAL & ENERGY DESIGN

Energy Systems & HVAC Assessments

**Energy Audits** 

Smart Technologies

Energy Management Systems

Design, Consultancy and Validation Services

Renewable Energy Solutions

**Energy Cost Optimisation** 

Data Consolidation & Analysis

Energy Intelligence

Good Practice Energy Management

Building Assessments To Optimise Energy Solutions

Carbon Reduction Solutions

Al Driven Energy Management

## COST MANAGEMENT & PROCUREMENT

Project Cost Modelling

High Level Project Programme

Building Energy Assessment

LED Lighting Advice

**HVAC** Renewal Advice

Project Budget Validation

Tender Validation

Project Delivery and Management Services

Procurement Options

Project Finance Advice

EPD Advice (Environmental Product Declaration)

Product Sustainability & Life-Cycling

FFE Specification and Procurement

Project Management and Procurement Solutions

#### PROGRAMME & PROJECT MANAGEMENT

Programme Management

Design & Build Management Solutions

Tendered Projects Management & Delivery

Small Works Validation And Delivery Services

CAT A & Cat B Project Management

Multi Phased Programme Management

Specialist Works and Contractor Validation

FF&E Specification and Delivery

Technical Projects Specification and Delivery – HVAC, AV, Smart Technologies

## OPERATIONS & INSTALLATION SERVICES

FF&E Management

Corporate Relocations

Digital Asset Management

FF&E Condition Surveys

Digital Space Utilisation Studies

Building Decommissioning

FF&E Recycling, Donating and Reuse Strategies

Waste Management and Disposal Services

Furniture Reupholstery

FF&E Relocation and Distribution

Furniture Storage and Stock Management

Furniture Installation Management

FF&E Repairs and Maintenance

#### COMPLIANCE HEALTH & SAFETY

Compliant Project Execution

Delivering Projects Within HSE Legislative and Legal Requirements

Alignment With Organisational Objectives

Mitigatina Risks

Adherence To HSE Regulations

Alignment To Internal Company Policies and Procedures

Documentation and Auditing Compliance

Project Communication and Stakeholder Alignment

Maintaining Legal and Reputational Standards

Maintaining Organisational and Ethical Boundaries

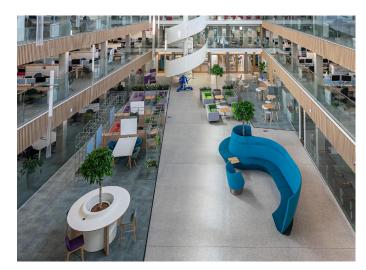
**Enhancing Operational Success** 

Delivering Safe Successful Outcomes



# Workplace Strategy & Design

We bring expertise in workplace. Through workplace strategy, change management, and interior design, we align workplace solutions with organisational goals, employee needs, and the strategic objectives of your business.



Workplace strategy is more than just where work happens, it is about creating environments that empower your people and drive your business forward.

A well-designed strategy aligns your organisational goals with the needs of your employees, enhancing productivity, collaboration, and wellbeing while reflecting your unique culture.

Whether you are planning for new ways of working, optimising space, or preparing for a move, a tailored workplace strategy delivers lasting value. It is not just about spaces, it is about creating experiences that inspire teams, foster innovation, and enable sustainable growth.



#### **Profitability**

Companies with high employee engagement are 20% more profitable.



#### **Reduce Costs**

Optimisation of space utilisation can reduce business costs up to 20%.



#### Wellbeing

High employee engagement correlates with 80% fewer Current absentee cases.



Apleona were amazing at translating our thoughts and ideas into a seamless, beautiful and practical reality. They brought experience and insight from other organisations; and really understood our vision, our needs and our constraints. For us the our new integrated office experience is so much more than the sum of the parts, and our employees think so too.



### Fit-Out and FF&E

Our breadth of knowledge and experience building and delivering quality interiors across all business sectors, provides you the assurance of a quality workplace tailored to your specification. Managing all of your workplace standards and FF&E requirements across your real-estate portfolio.



### Specialist Management Contractor with track record of successful project delivery

Our experienced project and construction managers get to know your project in depth, and work collaboratively with you from start to completion. It is the attention to detail, understanding of works, and excellent communication from our fit out teams that ultimately deliver an exemplary client experience and successful project.



From furniture, lighting, and ergonomic accessories, to integrated collaborative technology solutions, we specify, supply, and install the right products to suit your project requirements.









The whole project from start to completion was handled expertly. Apleona communicated really well every step of the way, and were very accommodating and efficient when we needed to make changes to scope. We are delighted with our new space and with the whole experience of working with Apleona again. Looking forward to our next project together later this year!'

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# Move Management & PMO

With so many moving parts, relocations and moves can be a major stressor for businesses of all sizes. Apleona manage individual projects and multi-phase programmes, coordinating from beginning to end, seamlessly accommodating full relocations, furniture installations, maintenance services, reuse and recycling services across the UK.



### From Feasibility Studies, Storage Audits, Restacking to Reupholstery, Recycling, and Decommissioning

Our team can inventorise all of your assets, assessing condition and lifecycle, then recycle, upcycle, refurbish and work with your facilities team to re-use across your business' wider real-estate portfolio, or distribute to local organisations.

Working with UK wide charities and organisations we can help you increase your business' social value.









We are delighted with how Apleona Professional Services performed. Their abilities, work ethic, and responsiveness under tight time pressures to deliver such a complex multi-phase project on time were commendable. The team even managed to help us realise significant cost savings through innovative and smart thinking throughout our staff relocations.'

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# **Technical Projects**

Our highly skilled teams deliver top-tier mechanical and electrical maintenance solutions tailored to the unique needs of each client. Serving a wide range of sectors, from healthcare and education to commercial and industrial environments, we ensure facilities run smoothly, safely, and efficiently.

#### Technical Services You Can Depend On

Our comprehensive services cover everything from routine inspections and preventative maintenance to advanced diagnostics and emergency repairs, minimising downtime and optimising asset performance.

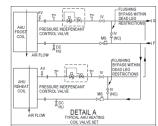
Committed to quality and reliability, we leverage the latest technologies and industry best practices to deliver solutions that enhance operational efficiency and sustainability.

With Apleona, clients receive not just maintenance, but a strategic approach that safeguards their facilities and supports their success.













With our experience of managing, maintaining, and delivery of projects, we understand the requirements to deliver in live occupied environments and the critical nature that the project can have on the building users and building systems. We pride ourselves on delivering high quality projects on time and within budget that mitigate risk, business impact and meets the project objectives and deliverables.

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### **Our Clients**

Pharma, Chemicals & Health













**Automotive** 











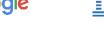


Telco, IT & Tech













Industrials

















**Public Services** 











Energy









DNV

Logistics















**Financial Services** 









**UBS** 









## **Our Accreditations**





















DRIVING AMBITIOUS CORPORATE CLIMATE ACTION





### **Contact Us**

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